

How do I filter on features?

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The **Features** tab shows Synaptic's analysis of all the features offered by the contracts being researched.

You mark a feature as being essential for the client's requirements simply by ticking the box next to the feature's name. The grid is immediately filtered so that only contracts offering the feature are shown and the header bar at the top of the grid changes to show you what percentage of contracts remain.

If you tick two or more features then contracts are eliminated unless they offer all the selected features. In the screenshot below, an original list of 75 contracts has been reduced to the subset of 26 which offer 'transfers in at no charge', 'transfers out at no charge' and 'all switches free':

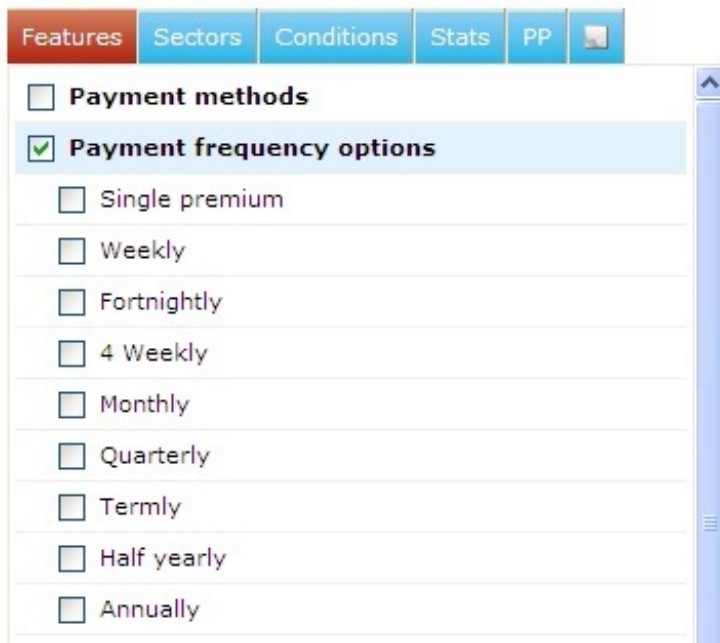
The screenshot displays the CAPITA Financial Software interface for 'Individual Savings Accounts'. The 'Features' tab is active, showing a list of features on the left and a filtered table of contracts on the right. The table header indicates '26 contracts out of 75 (35%) - 0 manually excluded'. The features selected are 'Accepts transfers in', 'Allows transfers out', and 'All switches free'. The table lists various companies and their corresponding ISA contracts.

Company	Contract
Aberdeen Asset Management	Aberdeen Multi-Manager Unit Trust ISA
Aberdeen Asset Management	Aberdeen UK OEIC ISA
AGGON Retirement Choices	AGGON Stocks & Shares ISA
Aviva Investment Services	Freedom ISAs
Aviva Investors	Aviva Investors Investment ISA
Aviva Wrap UK Ltd	Aviva Wrap ISA Portfolio
AXA Elevate	Elevate Stocks & Shares ISA - Composite
AXA Elevate	Elevate Stocks & Shares ISA - Exploit
F&C Fund Management Limited	F&C ISA
Fidelity FundNetwork	FundNetwork - Account Fee
Henderson Global Investors	Henderson Global ISA
Henderson Global Investors	Investment Funds ISA
Henderson Global Investors	Multi-Manager Funds ISA
HSSC Trust Co (UK) Ltd	HSSC Individual Savings Account
James Hay Partnership	James Hay Wrap ISA
Legg Mason Investments	ISA
Nucleus	Nucleus ISA account
Prudential Intermediary Division	The Prudential ISA
Sanlam Investments and Pensions	Sanlam ISA
Schroder Unit Trust Managers Ltd	Schroders ISA
Seven Investment Management	ISA (Stocks and Shares)
Financial Investment Publishers	IFP ISA

Sub-Features

Some features have sub-options, for example, **Payment Frequency Options offers, single premium, weekly, monthly**, etc. These are differentiated from all the others by being in bold text.

When you tick the 'parent' as being essential it then displays the sub-options underneath:



You can look at the child features of a parent without selecting the parent feature as essential, simply right click on the parent feature and select **Sow/hide children** from the menu.

Mutually exclusive features

In the context of research for a client, some features are mutually exclusive, you can't write Pension Premium Insurance on both own occupation and any occupation basis.

Therefore, if you mark one of these mutually-exclusive features as being essential, the others are then disabled. In the screenshot below, any occupation, suited occupation and activities of daily living have been greyed-out and cannot be selected because own occupation has been selected:



Declining Features

Suitability reports created from Synaptic include a list of all the features you have filtered on and therefore provide an audit trail demonstrating that you have accounted for all the client's requirements.

However, there is still a potential compliance problem if you have recommended a feature like pension premium insurance (PPI) and the client declined it. You therefore would need to record the feature as declined.

To mark a feature as declined, simply right click on the feature and select Decline feature from the pop up menu. This does not eliminate any contracts but does show the feature has been declined. This is then recorded in the suitability report.

'Must not have' features

You may come across an occasion where you want to eliminate contracts if they do offer a particular feature. This can be done by right clicking on the feature and selecting must not have from the pop up menu.

Any contracts that offer the feature will be eliminated.

Features which are desirable, not essential

If a feature would be a 'nice to have' rather than essential then you don't need to filter on it. Instead you would use the ranking state to mark the feature as desirable. Points are then allocated to the contracts in the ranked league table.

Please refer to the Ranking article for further information on ranking.
