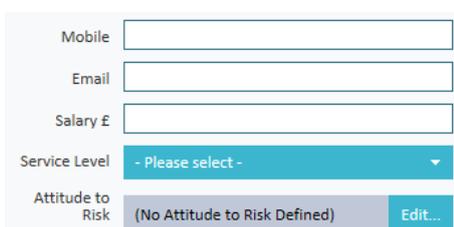


Setting the Default Attitude to Risk

Last Modified on 15/06/2017 2:47 pm BST

The client's default attitude to risk can be recorded when you add the client to Modeller, however this is not a mandatory area. The default attitude to risk can be used with the client's goals, or a different attitude to risk can be allocated to each goal.

Once you have entered the client's initial details, like name, address, date of birth and selected **Save**, You can click on the Attitude to Risk field at the bottom of the client details:



Mobile

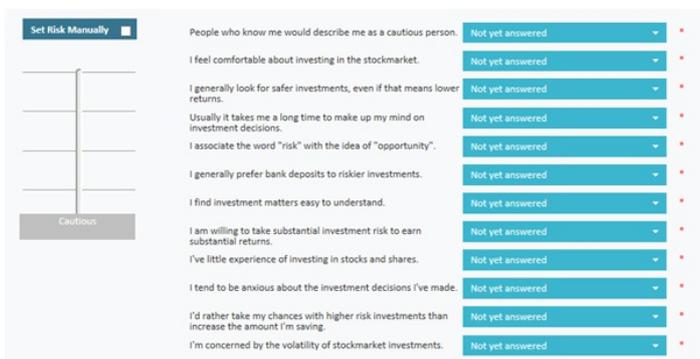
Email

Salary £

Service Level - Please select -

Attitude to Risk (No Attitude to Risk Defined) [Edit...](#)

Select **Edit** to record the default attitude to risk. The default attitude to risk can either to be set manually or calculated using a set of statements:



Set Risk Manually

People who know me would describe me as a cautious person. Not yet answered

I feel comfortable about investing in the stockmarket. Not yet answered

I generally look for safer investments, even if that means lower returns. Not yet answered

Usually it takes me a long time to make up my mind on investment decisions. Not yet answered

I associate the word "risk" with the idea of "opportunity". Not yet answered

I generally prefer bank deposits to riskier investments. Not yet answered

I find investment matters easy to understand. Not yet answered

I am willing to take substantial investment risk to earn substantial returns. Not yet answered

I've little experience of investing in stocks and shares. Not yet answered

I tend to be anxious about the investment decisions I've made. Not yet answered

I'd rather take my chances with higher risk investments than increase the amount I'm saving. Not yet answered

I'm concerned by the volatility of stockmarket investments. Not yet answered

Cautious

Setting the default attitude to risk using the questionnaire

If you do not know the client's attitude to risk to be able to record it manually, you can use the questionnaire provided.

The clients' thoughts on each statement are recorded by selecting one of the options on from the dropdown list between 'Strongly Disagree' and 'Strongly Agree':

People who know me would describe me as a cautious person.	Not yet answered	*
I feel comfortable about investing in the stockmarket.	Not yet answered	*
I generally look for safer investments, even if that means lower returns.	Strongly Disagree	*
Usually it takes me a long time to make up my mind on investment decisions.	Disagree	*
I associate the word "risk" with the idea of "opportunity".	No Strong Opinion	*
I generally prefer bank deposits to riskier investments.	Agree	*
	Strongly Agree	*
I find investment matters easy to understand.	Not yet answered	*
I am willing to take substantial investment risk to earn substantial returns.	Not yet answered	*
I've little experience of investing in stocks and shares.	Not yet answered	*
I tend to be anxious about the investment decisions I've made.	Not yet answered	*
I'd rather take my chances with higher risk investments than increase the amount I'm saving.	Not yet answered	*
I'm concerned by the volatility of stockmarket investments.	Not yet answered	*

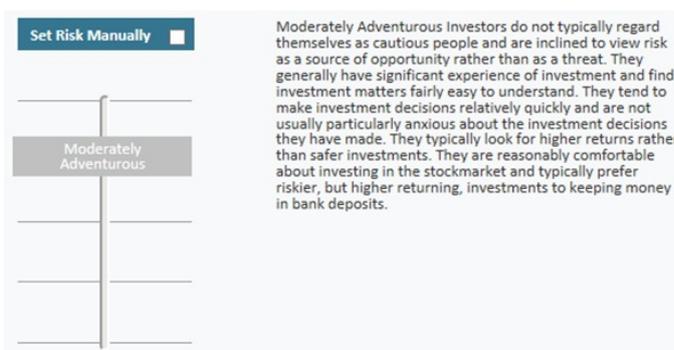
As you record the client's thoughts on the statements the attitude to risk category bar on the left hand side will be changing based on the answers.

If six or more statements have been answered with 'No Strong Opinion' when you select **Next** at the bottom right of the screen to confirm, a message will appear:



Either **Accept** this message or select **Back** to go back to the set of statements to review.

If the message is accepted the clients default attitude to risk will be confirmed:



Select **Next** at the bottom right of the screen to return to the client details screen:

Service Level	- Please select -	
Attitude to Risk	Moderately Adventurous	Edit... Report

Use the **Save** button to save the client's ATR. This can be amended at any time by selecting

Edit.

Setting the default attitude to risk manually

The client's default attitude to risk can be set manually by checking the **Set Risk Manually** tick box. You would then simply click on the grey box and scroll up and down the bar to select one of the five attitude to risk categories:

Untick this box to return to questionnaire

Set Risk Manually

Moderately Adventurous

Moderately Adventurous Investors do not typically regard themselves as cautious people and are inclined to view risk as a source of opportunity rather than as a threat. They generally have significant experience of investment and find investment matters fairly easy to understand. They tend to make investment decisions relatively quickly and are not usually particularly anxious about the investment decisions they have made. They typically look for higher returns rather than safer investments. They are reasonably comfortable about investing in the stockmarket and typically prefer riskier, but higher returning, investments to keeping money in bank deposits.

A definition will appear for the chosen attitude to risk on the right hand side. Select **Next** at the bottom right of the screen to confirm the default attitude to risk. As the attitude to risk has been recorded manually, you will be required to record reason for the chosen attitude to risk which will be stored against the client:

Untick this box to return to questionnaire

Set Risk Manually

Balanced

Enter a Reason Why You Have Set Your Risk Manually (Max 255 Characters)

[Text area for entering reason]

Select **Next** at the bottom right of the screen to save the reason you have entered.