

# Results - Whole of Market Option

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Within Weblines it is possible to set up a panel of preferred providers or to have a whole of market option. Normally, the default is the whole of market option.

For those of you who have Weblines provided by a network, a panel may have been set up. If all of the quotes returned have a blue banner in the bottom right hand corner, then this indicates that these are from the panel. If the network allows, you may be able to view and then recommend from the whole of market.

To view quotes from the whole of market, simply click on this **Whole of Market** button:

Cease age 65 Monthly Benefit (maximum allowed)		IncreasingBenefit	Reviewable and Guaranteed Monthly premiums			Commission (8 wks)	
Provider	Product	Benefit	8 weeks	13 weeks	26 weeks	Initial	Renewal
	Income Protection Solutions Aviva Health	£2,916 Reviewable	£220.25 + [shopping cart icon]	£154.23 + [shopping cart icon]	£140.15 + [shopping cart icon]	£3,964.50	£66.08
	Income Protection Solutions Aviva Health	£2,916 Guaranteed	£246.84 + [shopping cart icon]	£176.36 + [shopping cart icon]	£143.50 + [shopping cart icon]	£4,443.12	£74.05
	Low Cost Income Protection Benefit Legal & General	£2,958 Guaranteed		£107.42 + [shopping cart icon]	£102.50 + [shopping cart icon]		

In the example above, all products have a blue 'preferred panel' banner in the right hand corner indicating that we are looking at results from the chosen panel.

By clicking the indicated button, more quotes will appear in the list and the button will change colour as you have now added in those quotes from the whole of market:

Provider	Product	Benefit	8 weeks	13 weeks	26 weeks	Commission (8 wks)	
						Initial	Renewal
	Income Protection Ageas Protect	£2,708 Guaranteed	£169.47 + [shopping cart icon]	£121.85 + [shopping cart icon]	£96.23 + [shopping cart icon]	£3,119.91	£4.24
	FPP Online LV=	£2,979 Reviewable	£238.02 + [shopping cart icon] 10% uplift	£145.98 + [shopping cart icon] 10% uplift	£123.87 + [shopping cart icon] 10% uplift	£3,971.10	£5.95
	FPP Online LV=	£2,979 Guaranteed	£240.38 + [shopping cart icon] 10% uplift	£147.42 + [shopping cart icon] 10% uplift	£125.08 + [shopping cart icon] 10% uplift	£4,010.46	£6.01
	Income Protection Solutions Aviva Health	£2,916 Reviewable	£220.25 + [shopping cart icon]	£154.23 + [shopping cart icon]	£140.15 + [shopping cart icon]	£3,964.50	£66.08
	Income Protection Solutions Aviva Health	£2,916 Guaranteed	£246.84 + [shopping cart icon]	£176.36 + [shopping cart icon]	£143.50 + [shopping cart icon]	£4,443.12	£74.05

You can see in the example above there is a quote from LV which now appears above the Aviva quote which does not have a blue banner in the right hand corner. This indicates that this is whole of market and not on the preferred panel.

If a whole of market product is to be recommended, there will be no difference in how Weblines is used to produce illustrations or e-apply.