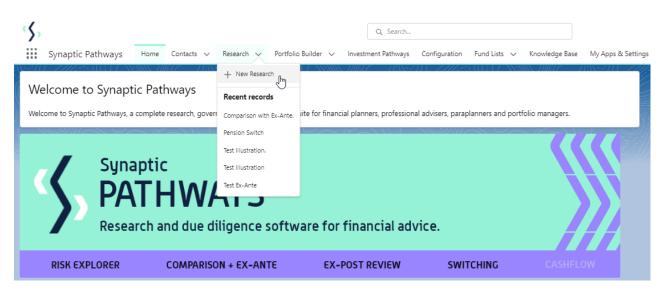
Switching - Creating through the homepage

Last Modified on 27/04/2022 2:59 pm BST

Switching research can be created directly from the Pathways homepage, through the Research tab and within a Contact record.

To create switching research directly from the Homepage, hover over the Research tab and select the down arrow:



Select New Research



Select Switch:

| New Research | | | |
|----------------------|--|--|--|
| Select a record type | Comparison with Ex-ante Select this option to compare platforms and products BEFORE executing an Illustration as a single or multiple wrapper report | | |
| \circ | Ex-ante (Pre-Sales) Select this option to create an Ex-ante (pre-sales) illustration for a single product | | |
| ۲ | Switch Select this option to consolidate one or more existing policies (ceding schemes) to a new single scheme. | | |
| | Cancel | | |

As we have created the research directly from the homepage, you will need to search for the client:

| | New Research: Switch | litle . |
|---|------------------------|---------|
| Information | | |
| Client Cl Q Show All Results for "Cl" Recent Contacts Client Test + New Contact Activity Due Date | | |
| | Cancel Save & New Save | |

Note - **Client** field will already be completed if research is created in the contact record.

Complete the remaining fields:

| | New Research: Switch | |
|---------------------|------------------------|--|
| nformation | | |
| Client | 5 | |
| ច Client Test | × | |
| * Illustration Name | 5 | |
| Test Pension Switch | | |
| Description | | |
| Ι | | |
| Activity Due Date | | |
| | | |
| | | |
| | Cancel Save & New Save | |

Save:

| | New Research: Switch | TITIP |
|---------------------|------------------------|--------------|
| Information | | |
| Client | 5 | |
| 💷 Client Test | × | |
| * Illustration Name | 5 | |
| Test Pension Switch | | |
| Description | 5 | |
| Test Description | | |
| Activity Due Date | 5 | |
| 30/04/2022 | | |
| | | |
| | Cancel Save & New Save | |
| | Save Save | Illustration |

This will take you to the Choose screen:

| Synaptic Pathways Home Contacts | Q Search | Valuations |
|---|---|---|
| Research Test Pension Switch | Research <u>Trest Pension Switch</u> was created. | New Contact Edit New Opportunity |
| Client Description Illustration Type Client Test Test Description Whole of Mar | Choose | |
| | Select a switch basis type and segment from the list if applicable to use as the basis of comparison for this illustration OR enable Whole of Market 'mode' to select from all available products and funds. | ✓ Mark Status as Complete |
| Ceding Scheme | *Choose Switch Type Select an Option | Outcome |
| + Add Coding Scheme | *Choose Segment Use Whole of Market Disabled | |
| To start, add a ceding scheme by selecting the Add Ceding Scheme action. | ¢1 | Critical Yield, Hurdle Rate, Growth Rate and Report will be displayed here when a valid ceding and target scheme are present. |
| When a valid scheme is present a scheme card will appear with a consolidated scheme card. As more schemes are added the consolidated scheme will update and the calculated information will be used as the basis to populate the target scheme and outcome calculations. | Add a ceding scheme first, using the Add Ceding Scheme action. When a valid ceding scheme is present the Add Target Scheme will become active. | |

Choose Switch Type:

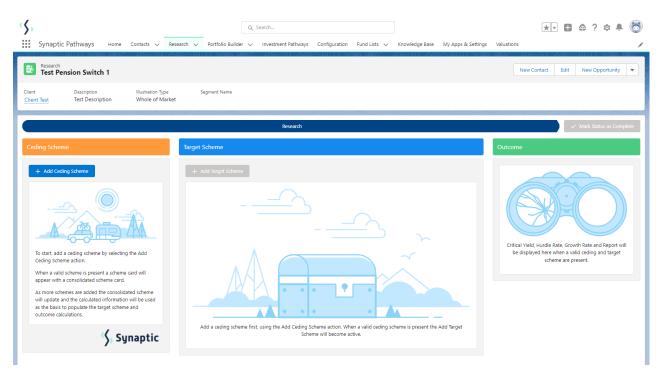
| Choose |
|---|
| Select a switch basis type and segment from the list if applicable to use as the basis of comparison for this illustration OR enable Whole of Market 'mode' to select from all available products and funds. |
| * Choose Switch Type |
| Select an Option |
| Personal Pension (Fully Insured) |
| Investment Bond |
| Offshore Bonds |
| Individual Savings Accounts |
| Self Invested Personal Pension |
| Income Drawdown |
| General Investment Account |
| Save |

If using a Central Investment Proposition, select a segment or click the **Use Whole of Market** button.

If both fields are greyed out (as see below) a CIP is not in use and whole of market will be used by default.

| Choose | |
|---|---|
| Select a switch basis type and segment from the list if applicable to use as the basis of comparison for this illustration OR enable Whole of Market 'mode' to select from all available products and funds. | |
| * Choose Switch Type | |
| Personal Pension (Fully Insured) | • |
| *Choose Segment Select an Option Use Whole of Market Disabled | |
| Save | |

This will take you into the Research screen:



For further information on Switch research, see articles:

- Switching Creating in the research tab
- Switching Creating within a client record
- Switching Research Screen